





Financial & Realty Services, LLC

Federal Supply Service, Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage http://wwww.GSAAdvantage.gov.

	Special Items Number							
C874 7:	C874 7RC	Program and Project Management Services						
C874 501:	C874 501RC	Supply & Value Chain Management						
C874 503:	C874 503RC	Distribution & Transportation Logistics Services						
C874 504:	C874 504RC	Deployment Logistics Services						

Schedule Title: MOBIS & LOGWORLD

Contract Option Period II: April 15, 2012 through April 14 2017

DUNS Number: 62-365-3219

Contractor Information:

Financial & Realty Services, LLC 1110 Bonifant Street, Suite 301 Silver Spring, MD 20910

Contract Administration:

Claude Gregory, Managing Principal

Phone: 301-755-0081 Fax: 301-650-0026

Email: claudegregory@frsllc.com

Website: www.frsllc.com



Business Size: Small

1. Labor Category and Awarded Prices.

2. Single order: \$1,000,000.00

3. Minimum order: \$100.00

4. Geographic coverage: Domestic

5. Quantity discounts: Yes

8. Prompt payment terms: .25% - 15 Days; Net 30 Days Does not apply to credit card payments!

9. Government purchase cards.

10. Foreign items: N/A

11. Time of delivery: As specified by ordering agency on each task order.

13. Ordering address: Same as contractor's address

14. Payment address: Same as contractor's address

15. Warranty provision: N/A

- 16. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants.
- 24. Contractor is registered in Central Contractor Registration (CCR) database.
- 25. Purchase of Incidental, Non-Schedule Items: For administrative convenience, open market, (non-contract) items may be added to a Federal Supply Blanket Purchase Agreement (BPA) or an individual order, provided that the items are clearly labeled as such on the order, all applicable regulations have been followed, and price reasonableness has been determined by the ordering activity for the open market (non-contract) items.



MOBIS PROFESSIONAL EMPLOYEES STAFF

The following describes the qualification requirements and duties for many of the disciplines, which may be required under this contract. FRS will ensure that employees performing work under this contract have the necessary training and experience in order to efficiently and effectively perform the work. FRS management and employees may be required to obtain or pass varying levels of security clearances in the performance of task orders issued under this contract.

(a) The following disciplines are used to perform services under this contract.

Principal: The principal is the representative responsible for formulating the Task Order pricing, negotiating with the Government, contract administration and employees assigned to the various tasks. The principal works closely with the COR/COTR during the life of the projects. The Principal will be responsible for each task, and for the timeliness and quality of services under all Task Orders issued against the contract. A senior level position with a bachelor degree minimum and fifteen (15) years of experience required.

Program Manager (PM): Task leader experience in planning, evaluating, directing, controlling, analyzing and coordinating complex cross-functional projects and programs. Supervise Senior Managers and support personnel. Develop and execute complex technical tasks, applies problem solving methodologies and principles, interface with the Government and contractor personnel to effectively manage multi-million dollar budgets, projects or operations. A senior level position with a bachelor minimum and fifteen (15) years of experience required. A bachelor degree is equivalent to 3 years experience, a master's degree is equivalent to 5 years of experience; a doctorate is equivalent to 7 years experience.

Senior Project Manager/Specialist (SPS): Applies best practice subject matter expertise to investigate, analyze, plan, design, develop, implement, test, or evaluate strategic programs. Reviews and prepares analysis reports, change proposals, and other related documentation. Applies proven principles to perform functions such as design, configuration management, and quality assurance testing. May assist with development of project plans, justifications, guidelines, and controls. Experience reflects knowledge and competence in the management of programs that involve organizationally and geographically dispersed elements. A senior level position with a bachelor degree minimum and ten (10) years of experience required. A bachelor degree is equivalent to 3 years experience, a master's degree is equivalent to 5 years of experience; a doctorate is equivalent to 7 years experience.



Senior Program Analyst (SPA): Plan, organize, and direct the efforts of a group of analysts. Will apply subject matter expertise to investigate, analyze, plan, develop, and evaluate professional or technical work in cost analysis, budgeting, scheduling, performance measurement, and project planning and controls. A senior level position with a bachelor degree minimum and ten (10) years of experience required. A bachelor degree is equivalent to 3 years experience, a master's degree is equivalent to 5 years of experience; a doctorate is equivalent to 7 years experience.

Senior Acquisition Management Specialist (SAM): Oversees assignments, including those employing novel approaches to conducting high-level studies and resolving complex management problems. Individually, or with assistants, develops, analyzes, evaluates, and advises on methods and techniques to improve organizational work processes, procedures, resources, management controls, information systems, documentation, and similar management functions. Conducts management and organizational studies involving analysis of broad programs, functions, and organizations at multiple locations. Develops project plans and determines resource needs and allocates them. Determines information needed to perform in-depth analysis. Participates in procurement process, and conducts or coordinates related training. Coordinates actions with government and corporate staff. A senior level position with a bachelor degree minimum and ten (10) years of experience required. A bachelor degree is equivalent to 3 years experience, a master's degree is equivalent to 5 years of experience; a doctorate is equivalent to 7 years experience.

Project Manager/Specialist (PS): Applies best practice subject matter expertise to investigate, analyze, plan, design, develop, implement, test, or evaluate strategic programs. Reviews and prepares analysis reports, change proposals, and other related documentation. Applies proven principles to perform functions such as design, configuration management, and quality assurance testing. May assist with development of project plans, justifications, guidelines and controls. Responsible for day-to-day management of a project and related tasks. Develops detailed work plans and schedules to support service requests. Manages staff responsibilities, supervises efforts and directs available resources as necessary to complete task, schedules, milestones and budgetary constraints. Performs quality checks of all work products. Interacts continually with government technical representatives to present interim results, discuss concerns, and ensure total product/service satisfaction. A senior level position with a bachelor degree minimum and seven (7) years of experience required. A bachelor degree is equivalent to 3 years experience, a master's degree is equivalent to 5 years of experience.



Realty Specialist (RS): The RS will be responsible for lease acquisitions which include assisting with the project schedule, market surveys, developing SFO, reviewing offers, preparing lease documents, coordinating post award service, lease alterations, succeeding leases, lease extension and renegotiation of existing leases. Serve in an advisory capacity. Counsels federal agencies in multiple aspects of the management of its real property. Ensure that all government property is used in the manner for which it is zoned and within the scope of any regulating laws. A bachelor and/or seven (7) years of applicable experience plus a high school degree (or GED) required. A bachelor degree is equivalent to 3 years experience, a master's degree is equivalent to 5 years of experience;

Programmer (PG): The programmer is responsible for strategic planning, development of programs of requirements (POR); including strategic goal and visioning sessions with agencies management team; discovery and data collection, interviews, development of survey instruments, data analysis, testing of concepts and determination of needs in architecture, construction and interior design. A bachelor degree and/or five (5) years of applicable experience plus a high school degree (or GED) required. A bachelor degree is equivalent to 3 years experience.

Interior Designer (ID): The ID is responsible for design, furniture, finishes, specifications and contract documents. Meet with executive as well as manageriallevel employees to develop several options for the program requirements. Plan, design and supervise renovations, remodeling and additions. Review draft construction documents, write specifications and review bid documents. Helps determine interior architecture needs including space utilization, fabric and color selections of wall, floor, and window coverings. Maintains illustrative materials on available products and materials for selection by the user. Meets with vendors, suppliers and contractors. Review interior needs with vendors to determine who can provide the best service. Procures furnishings, materials and equipment. Prepares proposals for design work including sketches and cost estimates for labor, equipment, and materials. Prepares final designs and specifications within budgetary restrictions. Helps estimators with complex interior projects. Performs necessary drafting work for projects. A bachelor degree and/or five (5) years of applicable experience plus high school degree (or GED) required. A bachelor degree is equivalent to 3 years experience.

Cost Estimator/Analyst (CEA): Lead tasks and supervises staff in providing full financial management and administrative support to include cost estimation, analysis, budget formulation, execution, manpower planning, scheduling, and resource allocation. Uses project scheduling and cost tracking software to support critical path and integrated master planning analysis. Performs economic analysis, assists in performing comparative cost studies. Formulates life cycle cost-benefit analyses and applies economic and risk methodologies, tools, and techniques. The CEA prepares estimates required by project personnel. CEA is the Specialist in negotiations and maintains records as the project progresses. The CEA keeps records of the estimated costs and the final actual costs. A bachelor degree and/or



seven (7) years of applicable experience plus a high school degree (or GED) is required. A bachelor degree is equivalent to 3 years experience, a master's degree is equivalent to 5 years of experience;

Space Planner (SP): The SP is responsible for space controls, space analysis and project development studies. The SP works closely with the ID/PM to maintain the space utilization records. Meet with executive-level as well as managerial-level employees to develop options. Plan, design and supervise major renovations, remodeling and additions. Prepare documents, write specifications, review bid documents. Meet with department representatives to determine interior architecture needs including determining space utilization, fabric and color selections of walls, floors, and window coverings. Maintains illustrative materials on available products for selection by the user. Meets with vendors, suppliers and contractors. Review interior needs with vendors to determine who can provide the best service. Procures furnishings, materials and equipment. Prepares proposals for design work including sketches and costs estimates for labor, equipment, and materials. Prepares final designs and specifications within budgetary restrictions. Helps estimators with complex interior projects. Performs necessary drafting work for projects. A bachelor and/or five (5) years of applicable experience plus a high school degree (or GED) required. A bachelor degree is equivalent to 3 years experience.

Contract Specialist (CS): The CS is responsible for acquisition support tasks that include contract management, preparation of written contractual documents, processing of invoices, negotiating deals, contract amendments, adjustments and evaluating a contractor's performance. The CS may renegotiate and extend contracts. The CS works closely with the COTR, COR, contract administrator for guidance on contracts that involve several contractors for services or products. The CS also conducts research on contractors past performance, references, contractual obligations, standards, interpreting the terms of a contract and conducting negotiations. A bachelor degree and/or seven (7) years of applicable experience plus a high school degree (or GED) required. A bachelor degree is equivalent to 3 years experience, a master's degree is equivalent to 5 years of experience;

Planner/Scheduler (P/S): The P/S is responsible for the Master plan, coordination and the schedule. The P/S will advise on plan progress, delays encountered and maintaining schedules on more than one project. The PS is responsible for ensuring the production line flows without incident. In the event of a problem, employees diagnose and fix the issue and inform the necessary parties about any resulting schedule changes. A planner/scheduler has to have knowledge of each stage of the production process to effectively organize the necessary workers and to execute a job plan that will keep production running on schedule. A bachelor degree and/or five (5) years of applicable experience plus a high school degree (or GED) required. A bachelor degree is equivalent to 3 years experience.



Project Claim Analyst (PCA): The PCA reviews the project budgets and maintains the cost records. PCA works closely with the teams to control the project budget and inventory. Required to report their findings to the PM and/or the Government Specialist in charge of the project. A bachelor degree and/or five (5) years of applicable experience plus a high school degree (or GED) required. A bachelor degree is equivalent to 3 years experience, a master's degree is equivalent to 5 years of experience;

General Inspectors (GI): Responsible for performing field inspection work at the site(s), reviewing contract requirements, and ensuring projects are in compliance with codes. The inspectors maintain inspection logs examine goods, services or operations for conformity to established quality, health, safety or other standards; examines materials for quality and manufactured items for defects, visually and using sample models verifies that established standards are maintained relative to such matters. The Inspector affixes seals or tags to approved items. Five (5) years of applicable experience and a high school degree (or GED) required.

Moving Manager (MM): The MM works with the COTR to meet the needs of the agency. The MM is responsible for the move budget, development of the move sequence schedules, furniture and equipment reuse plan. The MM prepares the move services scope of work, maintains records of the move and damages caused by the contract movers. Five (5) years of applicable experience plus a high school degree (or GED) required.

Site Manager/Closeout (SM): The SM works with the PM and Government Specialist to manage the site of construction. All daily activities are recorded and weekly reports issued on the progress of the site work. Five (5) years of applicable experience plus a high school degree (or GED) required.

21150 * Inventory/Stockmen (I/S), WD Number 2005-2103: The I/S shall work closely with management in keeping records. Receives, stores, and issues equipment, materials, supplies and merchandise. Sorts or weighs incoming articles to verify receipt of items on requisition or invoice, examines stock, stores articles in bins, on floor or on shelves. Compiles reports on use of stock handling equipment, adjustments of inventory counts and stock records, location changes, and refusal of shipments. Mark identifying codes, figures, or letters on articles, distribute stock among workers. Three (3) years of applicable experience plus a high school degree (or GED) required.

01020 * **ADMINISTRATIVE ASSISTANT, WD Number 2005-2103**: Duties include filing, taking phone calls, scheduling appointments, making travel arrangements, preparing data records, spreadsheets and word documents. The Administrative Assistant may be required to work independently on projects requiring research and preparation of briefing charts and other presentation materials. An associate's degree and 2 years' experience or a high school diploma (or GED) and 4 years of applicable experience.



LOGWORLD LOGISTIC SUPPORT TEAM

Principal: The principal is the representative responsible for formulating the Task Order pricing, negotiating with the Government, contract administration and employees assigned to the various tasks. The principal works closely with the COR/COTR during the life of the projects. The Principal will be responsible for each task, and for the timeliness and quality of services under all Task Orders issued against the contract. A senior level position with a bachelor degree minimum and fifteen (15) years of experience required.

Project Manager/Specialist (PS): Applies best practice subject matter expertise to investigate, analyze, plan, design, develop, implement, test, or evaluate strategic programs. Reviews and prepares analysis reports, change proposals, and other related documentation. Applies proven principles to perform functions such as design, configuration management, and quality assurance testing. May assist with development of project plans, justifications, guidelines and controls. Responsible for day-to-day management of a project and related tasks. Develops detailed work plans and schedules to support service requests. Manages staff responsibilities, supervises efforts and directs available resources as necessary to complete task, schedules, milestones and budgetary constraints. Performs quality checks of all work products. Interacts continually with government technical representatives to present interim results, discuss concerns, and ensure total product/service satisfaction. A senior level position with a bachelor degree minimum and seven (7) years of experience required. A bachelor degree is equivalent to 3 years experience, a master's degree is equivalent to 5 years of experience.

30086 * Engineering Technician VI, WD Number 2005-2103: Possess thorough knowledge of building operations and maintenance (O&M) principles, practices, procedures, and regulations. Have ten (10) years experience in the effective and efficient provision of O&M services for all types of building systems and equipment, including electrical and plumbing systems, HVAC, steam distribution, fire alarms, sprinklers, elevators, and architectural components, in commercial buildings. Reviews construction blueprints, maintenance work schedules and develop priorities for work to be performed. Develops statements of work and obtains prevailing market information for preparing cost estimates. Inspect building and facilities operations and services. Affixes seals or tags to approved items, review licenses/permits or ascertains that licenses and permits have been obtained and are displayed, confers with officials, interprets codes, and assists establishments in altering methods and practices to meet established standards. Investigates complaints, prepares reports of findings and action taken, and recommends changes in standards, administrative procedures, facilities, methods, and practices. Nine (9) years of experience required. A bachelor degree is equivalent to 3 years experience. Appropriate trade school training and/or engineering license (1st class, 2nd class, Master, etc.) plus a high school degree (or GED) required for each jurisdiction.



30085 * Engineering Technician V, WD Number 2005-2103: Possess thorough knowledge of building operations and maintenance (O&M) principles, practices, procedures, and regulations. Have experience in O&M services for all types of building systems and equipment, including HVAC, steam distribution, plumbing, fire alarms, sprinklers, elevators, and architectural components in a commercial building. Inspect building and facilities operations and services. Inspect building and facilities operations and services. Affixes seals or tags to approved items, review licenses/permits or ascertains that licenses and permits have been obtained and are displayed, confers with officials, interprets codes, and assists establishments in altering methods and practices to meet established standards. Appropriate trade school training and/or engineering license (Lead, journeyman, 2nd class, 3rd class, etc.) required for each jurisdiction. Seven (7) years of experience plus a high school degree (or GED) required.

30084 * Engineering Technician IV, WD Number 2005-2103: Perform the following duties: makes minor repairs to mechanical equipment; replaces light bulbs; repair and paint walls, ceilings, and other building surfaces and fixtures; repairs and replaces carpeting; repairs windows, doors and locks; assemble/disassemble and moves office furniture and equipment, performs minor plumbing repairs when needed. Inspect building and facilities operations and services. Appropriate trade school training and engineering license (3rd class, journeymen, etc.) required for each jurisdiction. Five (5) years of experience plus a high school degree (or GED) required.

30083 * Engineering Technician III, WD Number 2005-2103: Perform the following duties: makes repairs to mechanical equipment; replaces light bulbs; repair and paint walls, ceilings, and other building surfaces and fixtures; repairs and replaces carpeting; fixes windows, doors and locks; takes delivery of supplies and equipment; loads and unloads trucks; stacks supplies and materials for storage; assemble/disassemble and moves office furniture and equipment; perform minor plumbing repairs when needed. Appropriate trade school training and engineering license (journeymen, 4th class, etc.) required for each jurisdiction. Three (3) years of experience plus a high school degree (or GED) required

21410 * Warehouse Foreman, WD Number 2005-2103: Helps establish and maintain the warehouse operational procedures; coordinates and expedites the flow of equipment and materials. Arranges for the transfer of material and supplies necessary to meet production schedules; arranges for the transportation of equipment, materials, and supplies to various departments; directs and reviews the inventory management system; establishes and maintains the warehouse storage configuration; responsible for verifying materials against receiving documents; palletizing materials in accordance with prescribed storage methods; operates hand and power trucks in performing warehouse duties. Five (5) years of experience plus a high school degree (or GED) required.



31360 * Heavy Truck Driver, WD Number 2005-2103: Responsibilities include driving a heavy truck to transport materials and/or equipment between buildings; loading or unloading trucks with or without helpers; and making minor service repairs keeping the trucks in good working order. Three years experience, a CDL plus a high school degree (or GED) required.

21410 * Warehouse Specialist, WD Number 2005-2103: Perform the following duties: verifying materials against receiving documents, noting and reporting discrepancies and obvious damage, routing materials to prescribed storage locations, storing and stacking materials in accordance with prescribed storage methods. Shredding and disposal of sensitive material, rearranging and taking inventory of stored materials, removing material from storage and preparing it for shipment. Four years experience plus a high school degree (or GED) required.

01112 * **General Clerk II, WD Number 2005-2103**: The clerk duties include sorting incoming inventory/mail for distribution and dispatches outgoing items; sort mail and inventory according to destination and type; and readdresses undeliverable items bearing incomplete or incorrect address. Examines outgoing packages; seals items by hand or machine; stamps outgoing packages; folds letters and circulars. Distributing and collecting mail; weighing packages and keeping record of registered mail or shipped items. Three years experience plus a high school degree (or GED) required.

21130 * Shipping/Receiving Clerk, WD Number 2005-2103: Verifies that orders are accurately being filled by comparing items and quantities of goods gathered for shipment against documents, insuring that shipments are properly packed, identified with shipping information, and loaded into transportation vehicles. Preparing and keeping records of goods shipped (e.g. manifest, bills of lading). Receiving duties involve verifying the correctness of incoming shipments by comparing items and quantities unloaded against bills of lading, invoices, manifests, storage receipt, or other records; checking for damaged goods; insuring that goods are appropriately identified for routing to departments, and preparing and keeping records of goods received. Two years experience plus a high school degree (or GED) required.

21110 * Shipper/Packer, WD Number 2005-2103: Prepares equipment and material for shipment or storage dependent upon type, size, and number of units to be packed, the type of container employed, and method of shipment; entering tracking information into the inventory control system, and operation of hand and power lift trucks while moving shipments. Prepares finished products for shipment or storage, the specific operations performed being dependent upon the type, size, and number of units to be packed, the type of container employed, and method of shipment. Two years experience plus a high school degree (or GED) required.



31043 * **Driver, WD Number 2005-2103:** The Driver/Courier drives automobile or light truck to deliver messages, documents, packages and mail to various business concerns or governmental agencies, may occasionally transport office personnel, perform miscellaneous errands, such as carrying mail to and from the post office and sorting or opening incoming and outgoing mail. The Driver obtains receipts for articles delivered and keeps a log of items received. Three years experience plus a high school degree (or GED) required.

01020 * **Telephone Operator, WD Number 2005-2103**: The Telephone Operator answers the telephones, meets and greets visitors in a timely and courteous manner and manages the conference room schedule. One years experience plus a high school degree (or GED) required.

* The Service Contract Act (SCA) is applicable to this contract and includes SCA applicable labor categories

MOBIS & LOGWORLD



MOBIS PRICING:

	C874 7: C874 7RC PROGRAM & PROJECT MANAGEMENT SERVICES (MOBIS) - OPTION PERIOD II									
			Apr 15 2013 (12th		·		Apr 15 2015 (14th		Apr 15 2016 (15th	
	Apr 15 2012 (11th Year)		Year)		Apr 15 2014 (13th Year)		Year)		Year)	
	On-Site	Off-Site	On-Site	Off-Site	On-Site	Off-Site	On-Site	Off-Site	On-Site	Off-Site
Principal	\$142.62	\$151.87		\$155.45	\$149.43	\$159.12	\$152.96	\$162.88	\$156.57	\$166.72
Program Manager	\$146.91	\$156.43		\$160.12	\$153.92	\$163.90	\$157.56	\$167.77	\$161.27	\$171.73
Sr. Project Manager	\$142.62	\$151.87		\$155.45	\$149.43	\$159.12	\$152.96	\$162.88	\$156.57	\$166.72
Sr. Program Analyst	\$142.62	\$151.87		\$155.45	\$149.43	\$159.12	\$152.96	\$162.88	\$156.57	\$166.72
Sr. Acquisition Specialist	\$142.62	\$151.87		\$155.45	\$149.43	\$159.12	\$152.96	\$162.88	\$156.57	\$166.72
Project Manager	\$121.23	\$129.10		\$132.15	\$127.02	\$135.27	\$130.02	\$138.46	\$133.08	\$141.73
Realty Specialist	\$114.11	\$121.50		\$124.37	\$119.56	\$127.31	\$122.38	\$130.31	\$125.27	\$133.39
Programmer	\$102.84	\$109.51		\$112.09	\$107.75	\$114.74	\$110.29	\$117.45	\$112.90	\$120.22
Interior Designer	\$102.84	\$109.51		\$112.09	\$107.75	\$114.74	\$110.29	\$117.45	\$112.90	\$120.22
Cost Estimator	\$102.23	\$108.84		\$111.41	\$107.11	\$114.04	\$109.64	\$116.73	\$112.22	\$119.49
Space Planner	\$101.03	\$107.58		\$110.11	\$105.86	\$112.71	\$108.35	\$115.37	\$110.91	\$118.10
Contract Specialist	\$98.31	\$104.68		\$107.15	\$103.01	\$109.68	\$105.44	\$112.27	\$107.92	\$114.92
Site Manager/Close-Out	\$68.93	\$73.41		\$75.14	\$72.22	\$76.91	\$73.92	\$78.73	\$75.67	\$80.59
Moving Manager	\$68.93	\$73.41		\$75.14	\$72.22	\$76.91	\$73.92	\$78.73	\$75.67	\$80.59
Planner/Scheduler	\$68.93	\$73.41		\$75.14	\$72.22	\$76.91	\$73.92	\$78.73	\$75.67	\$80.59
Project Claim Analyst	\$66.56	\$70.87		\$72.54	\$69.73	\$74.26	\$71.38	\$76.01	\$73.06	\$77.80
General Inspector	\$66.56	\$70.87		\$72.54	\$69.73	\$74.26	\$71.38	\$76.01	\$73.06	\$77.80
Inventory/Stockmen	\$47.55	\$50.61		\$51.81	\$49.83	\$53.03	\$51.00	\$54.28	\$52.21	\$55.56
Administrative Assistant	\$42.79	\$45.56		\$46.64	\$44.83	\$47.74	\$45.89	\$48.86	\$46.97	\$50.02



LOGWORLD PRICING:

	SIN C874- 501, 503, 504 LOGISTICS SUPPORT SERVICES (LOGWORLD) - OPTION II										
	Apr 15 2012 (11th Year)		Apr 15 2013 (12th Year)		Apr 15 2014 (13th Year)		Apr 15 2015 (14th Year)		Apr 15 2016 (15th Year)		
	On-Site	Off-Site	On-Site	Off-Site	On-Site	Off-Site	On-Site	Off-Site	On-Site	Off-Site	
Principal	\$142.62	\$151.87	\$145.99	\$155.45	\$149.43	\$159.12	\$152.96	\$162.88	\$156.57	\$166.72	
Project Manager	\$121.23	\$129.10	\$124.09	\$132.15	\$127.02	\$135.27	\$130.02	\$138.46	\$133.08	\$141.73	
Engineering Tech VI	\$86.19	\$91.78	\$88.23	\$93.94	\$90.31	\$96.16	\$92.44	\$98.43	\$94.62	\$100.75	
Engineering Tech V	\$74.99	\$79.83	\$76.76	\$81.71	\$78.57	\$83.64	\$80.43	\$85.62	\$82.33	\$87.64	
Engineering Tech IV	\$61.32		\$62.77		\$64.25		\$65.76		\$67.32		
Engineering Tech III	\$50.90		\$52.10		\$53.33		\$54.59		\$55.88		
Warehouse Foreman	\$49.28		\$50.45		\$51.64		\$52.86		\$54.10		
Heavy Truck Driver	\$43.63		\$44.66		\$45.71		\$46.79		\$47.89		
Warehouse Specialist	\$37.37		\$38.25		\$39.15		\$40.08		\$41.02		
General Clerk II	\$32.52		\$33.29		\$34.07		\$34.88		\$35.70		
Shipping/Receiving Clerk	\$32.09		\$32.85		\$33.62		\$34.42		\$35.23		
Shipping Packer	\$30.87		\$31.60		\$32.35		\$33.11		\$33.89		
Driver	\$29.34		\$30.03		\$30.74		\$31.47		\$32.21		
Telephone Operator	\$28.44	\$0.00	\$29.11		\$29.80		\$30.50		\$31.22		